

Everbright Successfully Issues USD 300 Million of Offshore Senior Perpetual Capital Securities

20 October 2020 – Everbright successfully issued USD 300 million of offshore senior perpetual capital securities with a coupon rate of 3.8%. The capital raised will be used for offshore debt refinancing, offshore asset management business development and supplementary operational capital. The issuance was Everbright's first debut in the offshore capital market. It has been highly recognized by investors, reaching a number of benchmarks in the capital market.





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Firstly, the issuance price has become a market benchmark. The coupon rate of this issuance was only 3.8%, setting the lowest coupon rate for offshore perpetual capital securities issuance

by a Chinese financial holding company since 2017.

Secondly, the subscription rate has become a market benchmark. By organizing roadshows in

the early stage to communicate with investors, the capital market had a better understanding and

recognition of Everbright's business. The subscription doubled within 15 minutes of book opening,

and the book value peaked at over USD 2.7 billion with nine times over-subscription. The final

issuance price was significantly trimmed, making it one of the most recent investment-grade

transactions with the highest trim level.

Thirdly, it created a benchmark for dual financing between onshore and offshore Chinese

financial institutions. This offering laid a solid foundation for Everbright to optimize its bond

structure and formed a smooth financing channel between onshore and offshore institutions,

solidifying Everbright's position as a "leading cross-border asset management institute".

Zhao Wei, Chairman and Chief Executive Officer of Everbright said, "Everbright is striving to

establish a world-leading cross-border asset management business. This issuance not only

reflected that international investors are confident in the development outlook of Everbright, but

also diversified the investor base of the Company, marking a further step in Everbright's

internationalization. Meanwhile, Everbright appointed Everbright Securities and Everbright Bank

(Hong Kong Branch) as the joint global coordinators of this transaction, and appointed CEB

International Capital as the joint bookrunners, to fully leverage the synergies of Everbright

Group's Hong Kong subsidiaries, implementing the Company's E-SBU collaborative strategies."

Everbright Securities, Everbright Bank (Hong Kong Branch), CICC, Merrill Lynch and NATIXIS are

the global coordinators, joint lead manager and joint bookrunners of this bond offering. ABCI,

BOCOM, Cantor Fitzgerald, CEB International Capital, China Securities International, Citigroup,

CMBC Securities, Huatai Financial, ICBC International, Morgan Stanley, Nomura, SPDB

International, Standard Chartered Bank, Tai Fung Bank and Zhongtai International are the joint

lead managers and joint bookrunners.